



**Gray & Creech**  
OFFICE SOLUTIONS



# Managed Print Services

*Control Print Usage & Costs by  
Optimizing Your Print Environment*



**866-561-2325 GCOffice.Solutions**

# Do you know your company's annual print volumes and costs?



Most business owners and C-level executives have no idea how much their company spends on print. Although print can be a top expense, it's often one of the last places business executives look at to cut costs.

- **Document costs consume up to 3% of company revenue.**
- **80% of mid-to-large businesses don't know how many or what kind of printers they have.**
- **50% of IT problems are printer related.**

## Common Print Challenges & Solutions

Uncontrolled Printing & Spending



User Restrictions & Usage Reporting

Reactive Toner Ordering



Automated Toner Fulfillment

IT Resource Drain



Printer Support & Serverless Printing

Multiple Vendors & Invoices



One Vendor, One Invoice

Cybersecurity Risks



Secure Print Devices

Rather than simply copying and printing, a **Managed Print Services (MPS)** provider can optimize and monitor your print expenses, including equipment maintenance, adding new devices, and timely supply replenishment.

### 6 MPS Program Benefits

- 1. Budget-friendly month expenditures:** better pricing via MPS programs
- 2. Access to commercial equipment:** more efficient and robust than store-bought printers
- 3. Exactly what you need:** printers and desktop MFPs available in the right size for the expected volume
- 4. Real-time fleet monitoring:** MPS software detects supply/service needs.
- 5. Controlled printing costs:** Print management software reigns in unnecessary printing.
- 6. Better understanding of your print environment:** Know who is printing when and why.

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As an HP Amplify Dealer, Gray and Creech Office Solutions is your local MPS provider. HP is the leader in business A4 placements in the world — and the most commonly used A4 desktop printers/MFPs.



# AMPLIFY™

Service Delivery Authorized Partner

## Why Choose HP Amplify?

- HP Amplify-Managed Devices are fine tuned for optimal MPS print experience. These devices are exclusive to HP Amplify dealers like Gray & Creech.
- HP OEM supplies for optimal performance at or below generic toner pricing.
- HP program is designed to cover both legacy and new equipment under one contract.

# 10K+

number of

**PAGES EACH  
WORKER  
CONSUMES**

# 20%

of pages

**ARE NEVER  
USED**

# 5

**MINUTES**

average

**LIFESPAN OF A  
PRINTED PAGE**

# 30%

excess costs of

**UNMANAGED  
PRINT  
ENVIRONMENT**



## Your Path to Success Starts with an MPS Assessment

- **Site surveys** are a great starting point, and they can happen in two ways: a Virtual or Onsite Visit. This survey provides greater insight into your print environment, whether it's a transactional print, convenience print, or secure print.
- **Gain a better understanding** of the support levels needed. We have programs that are 100% managed—even the IT support. So, if you want your support to focus on more important areas, we can help!
- **Discover real-time print usage** when you deploy our print agent and know the current health of your printer fleet.
- **Focused consultations** concentrates the right printers in the right areas. This is a critical part of the equation, as certain machines can reduce service needs and supply interruptions.
- **Comprehensive plans** will best meet the needs of your organization.

*Top office technology backed by honesty, integrity, professionalism, and impeccable service.*

# 100 Years of Award-Winning Customer Support

# 3.2

**HOUR**

Response Time  
2023 Average

# 92%

**FIRST CALL**

Fix Resolution  
2023 Average



5-Star Service: Working with Gray and Creech has been a smooth and easy process. As a regional manager with HRP residential partners, I have worked with Gray and Creech office solutions on two separate transitions since May of 2022. The company is helpful, transparent, and great on set up and communication. I would recommend them!



I am the practice manager at Carolina Attention Specialists in Greensboro, and we recently partnered with Gray and Creech for our printing needs. To say excellent is even an understatement! They were able to save us money, and we received both top-of-the-line machines and a service contract! Can't say enough about this company!



*Your Productivity Just Got Better!*



## Gray & Creech

OFFICE SOLUTIONS

— since 1922 —

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