



Gray & Creech

IMAGING • IT • SECURITY

— since 1922 —

Partner with North Carolina's Leading Office Equipment Supplier!



Security Solutions



Imaging Solutions



IT Solutions

866-561-2325 GCOffice.Solutions

Proudly Offering Solutions Since 1922



Gray & Creech has worked with businesses throughout the Carolinas for more than 100 years. With a host of tools and services, our customers have achieved operational success in their respective industries. As a family-owned business operating in Greensboro and Raleigh, that means we can focus on local service and support.

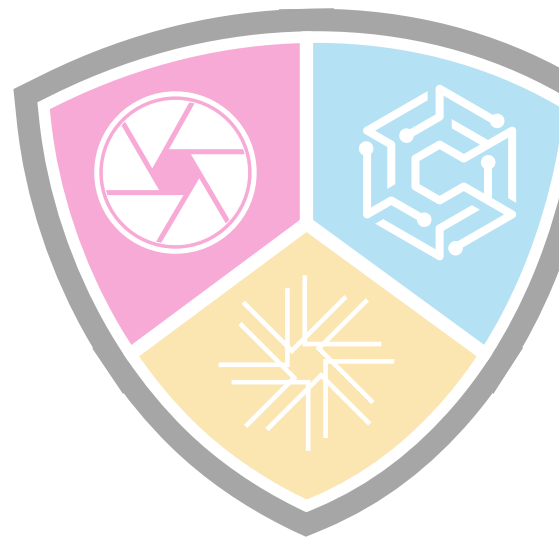
- Local Management
- Local Dispatch
- Local Help Desk
- Local Service Technicians
- Local IT Technicians
- Local Billing
- Local Warehousing of Parts & Supplies
- Local Showrooms

We have long known that local companies operate better and solve problems faster than bigger, regional competitors that employ remote operations and outsource the very services your business relies on. Gray & Creech strives to offer the highest-rated service, making large investments in both time and capital to provide fast, thorough support.

While our products have certainly changed over all these years, the same consultative approach coupled with our nothing-but-the-best service is still the bedrock of our company.



Great Service Is Local So Are We!



3.2

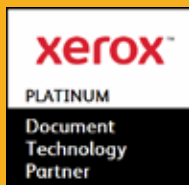
HOUR
Response Time
2023 Average

92%

FIRST CALL
Fix Resolution
2023 Average

91.43

NET PROMOTER
Score
2023 Results



AAA Platinum Level Service

- Only NC dealership to earn this designation
- All techs factory trained
- A+ Network Certification
- Automated Service Software
- Only use OEM parts & supplies

Technology-Based Service

- Locally Warehoused Parts & Supplies
- Service Software: Complete Machine History Profile
- Service Vehicle GPS Locator
- MICAS: Sharp Cloud-Based Service Software
- E-Automate: ERP Service & Billing Software
- Remote Tech: Instant Electronic Service Dispatch

Proactive Service Monitoring

- Cloud-Based Monitoring & Reporting
- Instant Service Error Diagnostics
- Auto Toner Replenishment
- Fleet Management



Proudly Offering Solutions Since 1922

DOCUMENT IMAGING



SHARP®

Platinum Level SERVICE PROVIDER

The Platinum Level Service award recognizes Sharp dealers such as Gray & Creech that demonstrate exceptional customer support and the highest level of achievement in critical areas of service.

—Greg Gumpright, Director, Services
Sharp Imaging & Information Company of America



866-561-2325 GCOffice.Solutions

xerox™



Don't worry, *we've got an APP for that!*

Visibly hidden.

Amanda wants to share a customer report with sensitive information that needs to be hidden.

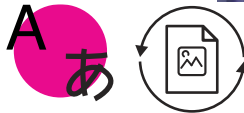


She selects the identified items to be automatically redacted for each customer, adds password protection, and safely shares the protected file.

REDACT APP

Parlez-vous français?

Carla just received an email attachment in a language she doesn't speak.



Now she can translate it on the go, understand the content, and respond appropriately.

TRANSLATE APP

Time to listen.

Traveling, Don notices an important article in his business magazine.



He takes a picture of it and converts to audio, so he can listen to it in the hotel gym.

AUDIO APP

In need of an office makeover?

Sylvia has an old marketing brochure as a PDF document.



She uploads and converts it to an MS Office file, so she can now update and republish.

FILE COVER

xerox™ Workflow Central Platform

Handwriting is beneficial, clearly?

Jack captures the brainstorming session.



Convert those ideas into measurable tasks for the larger team to see and act on.

NOTE CONVERT

Proudly Offering Solutions Since 1922

MANAGED PRINT SERVICES



Award-winning solutions for managed print.

Reduce the IT administrative burden, while eliminating device downtime and the disruptive management of print supplies. Our program provides the structure needed for absolute accuracy in managing your environment with the flexibility to accommodate your unique printing needs.

Never over-order or run out of supplies again.

Cloud-Based Solution

Easy software integration automates supply replenishment.

Predictive Analytics

Comprehensive algorithms look at usage patterns, rather than remaining toner levels.

Simplified Delivery

Customized Supply Routing
Labels deliver the right supply, to the right device, every time.



30^{to}
40%

**OVERALL COST
REDUCTION
UTILIZING OUR
MPS PROGRAM**

- Overall Fleet Management
- Reduction of IT Resources
- Comprehensive Reporting
- Commercial Print Devices
- Automation

Lexmark **xerox**™ **brother**

SHARP **KYOCERA**

**Get the ball rolling with
Your FREE Assessment!**

866-561-2325 **GCOffice.Solutions**

PRODUCTION PRINT

Sometimes you need more.....

Higher Quality: 2400-DPI with 10 Bit Rendering

FAST: Prints speeds up to 136ppm

Media Flexibility: 400 GSM thick paper

Duty Cycle: Up to 250,000 per month



Ultra HD Resolution Technology provides 4X more pixels than the press standard, without slowing down.

Adaptive CMYK+ Technology

11 toners... a million possibilities



Beyond CMYK adds IMPACT to print

Get Looked at First 

 Boost Interaction Time

Encourage Action 

 Be Remembered



Is this you?

66% of small businesses are **VERY CONCERNED ABOUT CYBERSECURITY RISK.***

51% of small businesses say they are **NOT ALLOCATING ANY BUDGET TO CYBERSECURITY.***

*Cybersecurity Statistics 2024 by Search Logistics

Let's change that!

As your Greensboro and Raleigh IT Company, Gray & Creech provides the best-in-class office equipment and security technology backed by honesty, integrity, professionalism, and impeccable service. With more than 100 years of experience behind us serving North Carolina's business office needs, we're embarking on the next 100 years together!

Managed Network Services for Small to Mid-size Businesses

Managed Network Services (MNS), or outsourced IT managed services, proactively oversees your business's network, so that it operates flawlessly—and you know about potential problems *before* they become massive issues.

Managed Network Services (MNS) Benefits

- Reduced IT expenses
- Improved staff productivity
- Expanded security
- Increased compliance
- Extended IT hardware life
- IT oversight, support, management
- Password & software license management



Sleek. Modern. Powerful.

Dynabook Laptop Solutions

Portégé® X30

- 13.3" diagonal widescreen display
- 15.9 mm thin
- Starting at 2.31 lbs



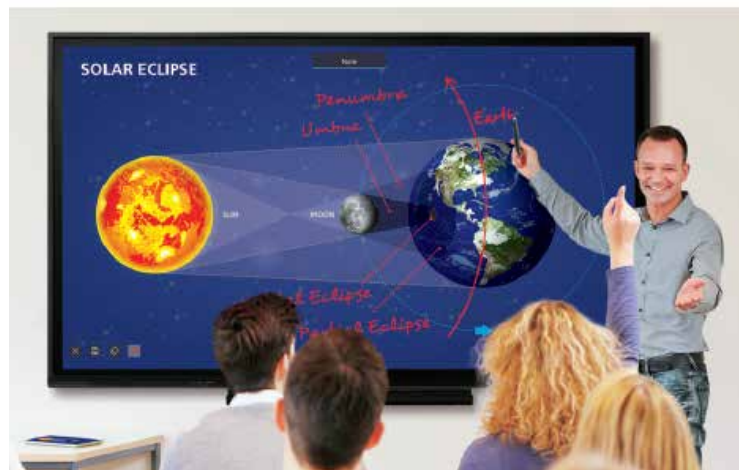
Tecra® X40

- 14.0" diagonal widescreen display
- 16.9 mm thin
- Starting at 2.76 lbs

Conquer your day – at a desk or on the go – with one of the most innovative lines of business-class PCs in the market. Dynabook laptops are engineered for business and education to deliver the quality, reliability, and performance you expect.

Windows Collaboration Display by Sharp

- Interactive Touch Screen
- Built-In Camera & Mic
- IoT Sensor to measure air quality, temperature, occupancy, and light
- Certified to meet Microsoft conference room standards



Sharp Interactive Aquos Board

The perfect collaboration tool for any environment.

- Ranging in size from 60" to 86"
- Sharp Pen Software
- 4K Ultra HD
- Built-In Controller
- Front-Mounted Speakers
- 20-point touch screen



SECURITY



Security That Fits *Your Needs!*

Verkada makes video security limitlessly smart, scalable, and simple to use. Organizations of all sizes choose Verkada to bring greater awareness to their physical spaces.

Improve Operational Efficiency

Powerful, edge-based analytics are designed to bring simplicity and speed to investigations across your entire organization.

Filter-Based Search

Quickly filter footage across cameras by time and date, or with intelligent insights across your entire organization.

Event-Driven History

Instantly see any moment where people or vehicles were detected in frame, bringing greater speed to finding meaningful footage.

Simple Sharing

From any device, instantly share a link via SMS to live camera feeds with first responders, or export and email MP4s for seamless sharing.

The New Standard for Enterprise Security

Simple to Install

All that's needed is a PoE connection. No NVRs, DVRs, or servers – ever.

Unlimited Scale

Manage any number of cameras from a centralized platform.

Always Secure

All footage is secured with industry-leading, end-to-end data encryption.

Get the ball rolling with Your **FREE Security Assessment!**

866-561-2325 GCOffice.Solutions

Simplify and speed up investigation with intelligent people and face detection.



Bring Intelligence to Investigations

Face Search

- Quickly search from matching people by selecting an existing face from your organization or by uploading an image.

Person History

- Browse through high-resolution snapshots of people detected in frame.
- Save snapshots or easily access associated full-res video.

Investigate Anywhere

- People Analytics is available from any device and can be accessed from virtually anywhere in the world.

Attribute Filters

- Filter based on a range of attributes, including clothing color, gender appearance, and facial matches.

Cross-Camera Tracking

- Easily find potential suspects or people of interest across all cameras deployed across all sites.
- Create and export playback of multiple angles of a person to quickly provide evidence.



Secure Access Control



Environmental Sensor



Structured Cabling

CUSTOMER REVIEWS



Hasco, Inc. has worked with Gray and Creech for 3 years and just renewed our contract. We have been extremely happy with both our account manager and IT team. We recently transitioned to a bigger printer set up and saved money at the same time. They made the transition seamless and smooth, and continued to ensure we were completely happy with our new printer. Looking forward to working with them for years to come!

—Ashton Garcia, Hasco, Inc., Greensboro, NC



It was time to replace our two office copiers, so we contacted the local suppliers that met our criteria: local sales force, local repair staff, name brand equipment, and a great reputation. Gray & Creech listened to what I expected the copier to do. He gave several options, then helped me choose which machines and features best suited our business needs. Gray & Creech followed through and delivered everything we agreed upon—and our new copiers are functioning flawlessly.

—Bolton Construction and Service, Raleigh, NC



Gray & Creech is always only a call away! I can always count on someone to answer a call or email quickly and respond with a solution. Even more than a quick response, Jim Fagan recently approached us about a new machine that would save our organization money. With a seamless install and continued top-notch customer service, we look forward to our continued work with Gray & Creech Office Solutions.

—Louise Warenda, Research Triangle Regional Partnership, Raleigh, NC



I have been a very happy customer of this fine company for several years. Without exception, their professionalism and courtesy after the sale have been phenomenal. Give them a call—you'll be glad you did!

—Kelly Newsome, First Evangelical Lutheran Church of Lexington, Lexington, NC

One Company, Many Solutions!

Copiers, Printers, VoIP, Office Technology, IT Solutions, Office Security & More!



Gray & Creech

IMAGING • IT • SECURITY

— since 1922 —

866-561-2325
GCOffice.Solutions